



**Different Roles  
Common Ground  
Better Builds**

*When we synchronize our talents  
and share our knowledge  
we are equipped to build  
something extraordinary*

*30 years of service to  
Construction Community*

[www.csimtrainier.org](http://www.csimtrainier.org)

**Who are we? Everyone!!  
(in Construction)**

**What do we do? Everything!!  
(in Construction)**

**Don't call us Specwriters.  
We are so much more than  
Specifications!!**



**Next Olympia Meeting:  
October 22, 2021  
Bay City Fire Fighting  
Training Center by  
Tovani/ Hall**

**November 4, 2021  
Fircrest Pool & Community  
Center by Arc Architects**

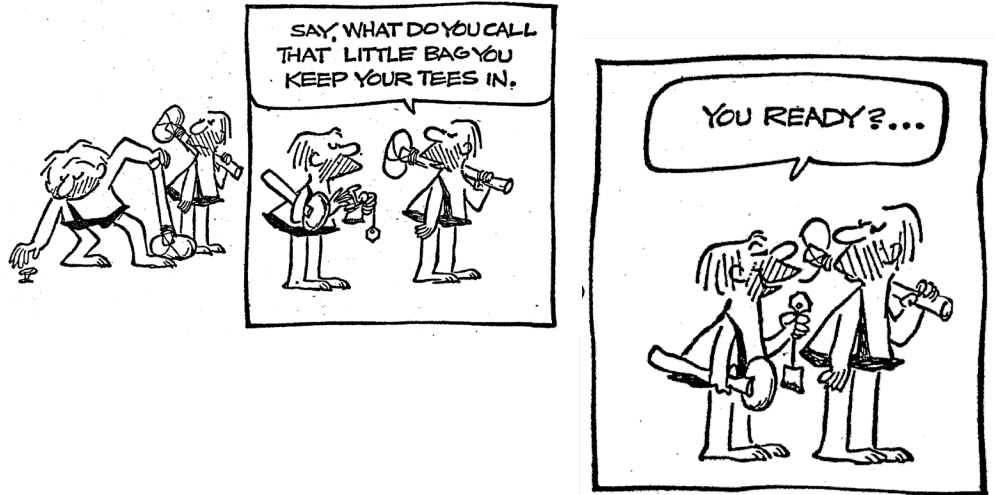
**December 2, 2021  
Holiday Food Samples  
and Reviews  
Querky, Short Holiday  
Stories**

# Tacoma Meeting

Via **ZOOM**

## What Product Reps and A/E/O's Should Be Learning at a CSI Meeting

**Speaker: Eric Camin, CSI, ASSA ABLOY GROUP**



## Thursday, October 7, 2021

Join 6:00 pm for 6:30 pm start

Register to get Link for Meeting

- What do you want to achieve at a CSI meeting and how can it be accomplished
- How to meet people at a ZOOM Meeting
- Product Reps Friend or Foe? Relationships not only with A/ E/ O's but other product reps
- What are some questions you should be asking
- Approved for AIA CEU credit

**Reservations:** Guests are always Welcome  
Need to register to obtain Link for Meeting

### No Cost

#### Meeting Schedule:

6:00 - 6:30 pm Sign-in/ Social/ Gathering Time  
6:30 pm Presentation  
7:30 pm Questions & Answers/ Closing

**Register online by Wednesday, October 6, 2021** at [www.csimtrainier.org](http://www.csimtrainier.org).